



**Everest Software**  
YOUR BUSINESS OPERATING SYSTEM

**For Immediate Release**

## **EDI Partnership Now Automates Drop Shipping for Everest Customers**

***--Everest partners with TrueCommerce for powerful EDI integration--***

Dulles, VA – May 5, 2008 – Everest® Software, the award-winning provider of business operating systems for small and medium-sized businesses (SMBs), and TrueCommerce®, provider of a comprehensive EDI solution for this market, have announced a partnership that enables SMBs to eliminate most manual processing for drop shipments from suppliers.

Until now, the cost and complexity typically involved with EDI has been prohibitive for smaller companies. Simply maintaining an efficient flow of EDI business transactions required significant expertise; now there's a better way. TrueCommerce provides a single end-to-end solution with everything needed to implement EDI—simply, cost-effectively, and fully integrated with the Everest business operating system. Everest customers can now submit drop ship purchase orders to vendors electronically using the technology vendors prefer.

As the preferred EDI partner of Everest, TrueCommerce now offers significant advantages to Everest small business customers:

- Lower payroll costs associated with submitting and updating drop ship POs.
- They can expand their own product lines more efficiently, interacting with more suppliers.
- Transactions flow seamlessly through Everest with a point-and-click interface.
- Wholesales and distributors can reach new markets and handle the required purchasing and labeling requirements.
- Little or no technical expertise is needed for set-up and maintenance.

*“This relationship is a win for both our companies,” says George W. McKee, III, president and CEO of TrueCommerce. “There’s a high demand among Everest customers for EDI functionality, and it has to tightly integrate with their Everest software. EDI is an integral revenue source for small businesses, so of course it needs to work seamlessly with the software they already use”*

Edwin Miller, CEO of Everest commented, *“We’ve heard from many of our customers who wanted an EDI solution, but were concerned that an integrated solution was out of reach because of the cost and complexity involved. With TrueCommerce we’re able to dispel that thinking and deliver what they need. At Everest, we’re very focused on adding value for our customers with experts in their fields as partners.”*

**About Everest Software**

Everest® Software enables companies to manage every function of their business more effectively. This fully-integrated business management software application addresses the challenges of growing small to medium-sized businesses (SMBs), primarily in retail and wholesale. Customers can dramatically increase their efficiency and profitability with a solution that provides a remarkably rapid return on investment. Everest Software was a finalist for a 2006 American Business Award in the category “Best New Computer Software Product” and is the proud winner of numerous awards including the SIIA Codie Award for “Best Business Software Product.” For more information, please visit [www.everestsoftwareinc.com](http://www.everestsoftwareinc.com), e-mail us at [info@everestsoftwareinc.com](mailto:info@everestsoftwareinc.com) or call us at **1.800.382.0725**.

**About TrueCommerce**

Since 1995, TrueCommerce’s mission has been to make EDI painless by providing small to mid-tier companies with a comprehensive, end-to-end EDI solution that is easy to implement, robust and affordable. The award-winning TrueCommerce solution is used to exchange tens of millions of EDI transactions annually within a variety of industries, ranging from retail, banking, healthcare and government.

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